

09:24:03 From Barbara Dransch : Does TENS have resources on how to create good legacy giving programs?

09:25:07 From Al Alvarez : Those of us who are bi-lingual draw on our other language and its cultural background for story ideas. I am curious as to why you have chosen to translate "rooted" as "radiclizado" instead of "enraizada" or "arraigada" for Spanish speakers.

09:25:36 From Howard McCarthy : Reacted to "Those of us who are ..." with ❤️

09:28:23 From Davey Gerhard (he | him) To Kathy Potter(privately) : Thanks, Kathy

09:30:02 From Kathy Potter : Once the "box is checked" that I'm giving a legacy pledge, what kind of documentation should I give to my church so that it can be followed up on?

09:30:15 From Tootie Kuhn : is there a login needed to access materials on the TENS Website?

09:30:20 From Lori : @CharlesCloughen – thanks for all your great ideas from experience!

09:32:50 From maryjanemeadows : In our discussions with church leaders re online giving– there was significant concern about processing fees. What can we say there to allay concerns? (We can always add the box to check for donor to cover the fees.)

09:36:49 From Deirdre All Souls Parish Berkeley CA : Reacted to "is there a login nee..." with 👍

09:37:04 From Barbara Dransch : Replying to "In our discussions w..."

I always remind people what we get for those fees: receipt generation and distribution, ease of designating funds, good reports, no need to handle cash (count and deposit to bank). All of this saves staff and volunteer time and increases security.

09:37:37 From Deirdre All Souls Parish Berkeley CA : Reacted to "I always remind peop..." with 👍

09:38:20 From maryjanemeadows : Replying to "In our discussions w..."

Thank you.

09:41:01 From Robin Glaze : If we say 'we've already got the money' from leadership, will it make the congregation think they don't need to contribute?

09:43:13 From marilyntrubey : There are some people with mental illness or dementia whom I do not ask, because it would upset them.

09:44:19 From maryjanemeadows : Davey– can I hear from you about fees for online giving and how to handle that concern?

09:47:48 From Tom Anderson, Good Shepherd Knoxville : Re: online giving fees, our provider has an option for the donor to cover the fee (a few dollars) over their donation. It pops up as the person

is finalizing the transaction.


09:48:42 From maryjanemeadows : Thank you Tom

09:48:50 From maryjanemeadows : Thank you Davey!

09:49:00 From lindsaykennedy : Thank you Tom!

09:49:19 From sharon Pilmer : ` ACH donations tend to have lower fees than credit cards.

09:49:40 From Jeanne Hogarth : PayPal and Zelle only charge us 1% -- if you're paying 3%, talk with them about your nonprofit status.

09:49:53 From Howard McCarthy : Reacted to "PayPal and Zelle onl..." with 

09:50:12 From maryjanemeadows : We currently have Vanco. Thx for that info

09:51:53 From Jim Wooldridge-Advent : We talk about money every week because we give all the cash in the plate to charity. That giving the plate away has increased our giving.

09:52:00 From Howard McCarthy : It's very easy to do online banking through your bank. Set up automatic payments which you control (start, stop, increase, decrease, change payment date) and there are no fees.

09:52:54 From maryjanemeadows : So, Howard, you are referring to bank drafts?

09:55:35 From Ann Barker : When do weekly pledge reflections begin?

09:55:40 From marilyntrubey : We follow up with some phone calls. Last year, one of the ladies I called was really struggling, but had not reached out. I was able to connect her with our Dean. It was a God thing.

09:57:30 From maryjanemeadows : Yes, Ann, I need to know when to introduce the theme, the reflections, etc. We set our campaign dates for Oct. 22nd - Nov. 19th - 4 weeks. So, should we start the conversations in Sept?


09:58:14 From Al Alvarez : We are starting our pledge reflections in September.

09:59:13 From Tootie Kuhn : Does TENS have a stewardship prayer that could be incorporated into worship services throughout our campaign?

09:59:20 From maryjanemeadows : Thank you, Al. Any other church wide announcement or introduction of the theme and the campaign?

09:59:20 From Deirdre All Souls Parish Berkeley CA : If we know that the coming year may require reduced hours or the elimination of a staff position, do we state that out the outset? We don't want to go negative during the campaign.... we want to stay positive

10:00:52 From Al Alvarez : In my experience, the very best cultivation technique is an "ask". So, if you have a major prospect, ask for support; the best donor is the existing donor.

10:01:40 From Barbara Dransch : Reacted to "We follow up with so..." with 

10:01:47 From maryjanemeadows : Should we start the liturgical resources on the theme in Sept as well? And, introduce the theme

directly - as in, "you may have noticed..."

10:02:29 From susanleonard : Sorry, but what date is Christ the King?

10:02:49 From Al Alvarez : Last Sunday in Nov

10:02:55 From Gail Bindley-Taylor : The last Sunday in November.

10:03:08 From dawnenderwood : X the King is Nov 26

10:03:28 From marilyntrubey : I need to leave. Thank you!

10:04:54 From Gail Bindley-Taylor : How do we transition out of the normal pledge season drive to embracing year round Stewardship.

10:05:47 From Mo. Jan , St. Mary's ABQ : change can up as well!

10:05:49 From nancylyons : We use the word "Intention" rather than "Pledge". Parishioners fill out Intention Cards instead of Pledge Cards.

10:06:05 From Rev. Lola : Thank You!

10:06:25 From Ann Barker : We have several givers who are quite regular, but do not pledge. Any thoughts?

10:06:33 From Tom Anderson, Good Shepherd Knoxville : We to include messages about missions and our work in the community, and the need for support and giving throughout the year (not pledging per se). It's not a full-on year-round stewardship campaign necessarily, but it's been very positive. We've had small improvements steadily with this practice.

10:07:58 From Al Alvarez : For our stewardship reflections, we make it a point to solicit presentations from as diverse a perspective as possible...including from children.

10:09:40 From Lori : There are folks who don't want to sign a pledge card yet the Parochial Report asks for number of SIGNED pledges. Any thoughts?

10:09:51 From Virginia Beckworth : Will we receive a copy of the slide deck?

10:10:10 From Al Alvarez : But, don't be disingenuous by using language that is too cute!

10:10:13 From Robin Glaze : Replying to "We use the word "Int..."

We used 'estimate of intended giving' last year

10:10:15 From Tom Anderson, Good Shepherd Knoxville : Lori, thank you for that question!! We have the same.

10:10:57 From Catherine Gero St Stephens Santa Clarita CA : Gail, the Stewardship committee started by being much more visible year-round; we write monthly reflections generally focused on the season or the lesson for the week the reflection is published, the committee also leads a mid-year financial review discussion between services, we hold a Ministry Fair every September showcasing all our different ministries (sorta like a convention with booths) Different committee members will "visit" the different ministries throughout the year. We have created a year-round exposure of Stewardship simply by the committee being more vocal

10:12:39 From Tom Anderson, Good Shepherd Knoxville : We allow folks to send an email stating their intention to give X amount and count that as a "pledge"

10:12:45 From Sara Combs : What do you think about QR codes? Maybe a QR code in a bulletin that links people to online stewardship form?

10:13:06 From Gail Bindley-Taylor : Thank you so very much Catherine. Great suggestions.

10:13:09 From Lori : Great ideas! TY!

10:13:25 From Deirdre All Souls Parish Berkeley CA : Do parishes have a special sermon at the final Incoming Gathering Sunday? Do you typically use a guest preacher? How else do you make it special?

10:13:55 From Catherine Gero St Stephens Santa Clarita CA : We used a QRC last year – posted on the bulletin board, in the service bulletin and in the Stewardship material Very successful

10:14:30 From Charles Cloughen : The importance of having a card to place in the offering plate for

10:14:38 From Robin Glaze : Is there a supplement to the collection blessing to include virtual donations

10:15:16 From maryjanemeadows : Davey– In the recording we get, is there any way to send the chat section as well? Need it!!

10:15:20 From Charles Cloughen : eft's.

10:15:57 From susanleonard : Catherine, we had a lunch in the parish hall after church to celebrate the abundance. We had a special speaker. Right now we don't have a priest, but we are thinking of what to do this year.

10:16:00 From patrick's iPad : All, Gotta run. Very helpful session. Thx for all the useful info

10:16:06 From maryjanemeadows : Our priest says that we don't "bless" the offering. Is that different than you mean?

10:16:46 From Al Alvarez : We have an annual stewardship sermon presented by the chair followed by a sermon delivered bjst before ingathering by the rector

10:17:09 From maryjanemeadows : I really need an image of the laminated pew card for online giving as a template.

10:17:22 From nancylyons : What is the password to access this year's Rooted In Abundance materials? Thank you.

10:18:46 From Catherine Gero St Stephens Santa Clarita CA : Replying to "Catherine, we had a ..."

Your ministry leaders might be a solution, they are sooo passionate about what they do and whom they help. Maybe more than one, limit each to 3 minutes so they don't feel intimidated

10:19:29 From maryjanemeadows : Thank you, Davey, for the thoughts on 'Blessing'of the offering.

10:24:05 From Al Alvarez : Personal, handwritten notes scribbled on the margin of the acknowledgement letter are wonderful.


10:24:52 From Mo. Jan , St. Mary's ABQ : As a Rector I write hand written notes to every pledger

10:25:12 From Susan Scranton : I do the same thing.  
10:25:13 From Virginia Beckworth : Replying to "I really need  
an i..."

I would like it also

10:25:51 From Mo. Jan , St. Mary's ABQ : can we all have the  
image/  
10:25:59 From Al Alvarez : Still interested off-line in  
knowing why rooted was translated as radicalizado  
10:26:00 From J. David Bohri : Replying to "I really need an  
ima..."

the password went by too quickly.. repeat please

10:26:21 From Jeanne Hogarth : can you run the password past  
us again -- it wasn't on the screen very long  
10:26:41 From DEBBIE : Is it possible to review the site you  
referred to originally TENS ??? a quick show and tell  
10:26:51 From Di Kurkulonis : Password? Didn't have time to  
get it.  
10:27:15 From Catherine Gero St Stephens Santa Clarita CA :  
Jeremiah 17:8  
10:27:22 From Tootie Kuhn : Jeremiah17:8  
10:27:26 From Catherine Gero St Stephens Santa Clarita CA : no  
spaces  
10:28:39 From Tootie Kuhn : is there a proportional giving  
table in the resources? Previously that was part of the pledge care.  
10:28:44 From Tootie Kuhn : ...card  
10:28:49 From Deirdre All Souls Parish Berkeley CA : Reacted  
to "Gail, the Stewardshi..." with   
10:29:09 From Davey Gerhard (he | him) : Replying to "Still  
interested off..."

Al, we liked the idea of "radux" the latin word for root. And we liked  
the idea of being caught up, radicalized in the abundance. The literal  
translations, which were perfectly fine, felt a little less "urgent"  
or "exciting" than being radicalized.

10:29:20 From Davey Gerhard (he | him) : Replying to "can you  
run the pass..."

Jeremiah17:8

10:29:20 From Linda Barry : It is helpful if the person  
leaving the legacy gift completes a form that indicates who to contact  
when the time comes to tender the gift.  
10:29:35 From Catherine Gero St Stephens Santa Clarita CA :  
the pledge card in the materials has a proportional giving chart  
Also you can get them online simply by searching proportional giving  
chart  
10:30:13 From Al Alvarez : Kathy is asking a good question. In  
my experience, asking for some documentation indicates a capacity for  
careful stewardship

10:30:28 From Di Kurkulonis : Thank you for an excellent session.  
10:30:31 From Davey Gerhard (he | him) : Replying to "Kathy is asking a go..."

Fully agree!

10:30:42 From Virginia Beckworth : Somehow I missed the password... please resend it!  
10:31:06 From Catherine Gero St Stephens Santa Clarita CA : Replying to "Somehow I missed the..."

Jeremiah17:8

10:31:51 From Virginia Beckworth : Replying to "Jeremiah 17:8"

Thank you!!!

10:32:10 From Tootie Kuhn : Thank you for a great session!  
10:32:30 From Mo. Jan , St. Mary's ABQ : In terms of size of pledge cards. We use an 8.5 by 11. This has two purposes speaks generosity instead of scarcity and it provided a larger space for people to write. It has been wonderful!  
10:33:12 From Virginia Beckworth : Sorry ... have to live this fabulous presentation! Thanks for all the suggestions, questions and answers.  
10:33:23 From nancylyons : We use the TENS pledge card, adapted for our needs.  
10:34:11 From Janet Hasson : thank you for the great info and questions  
10:34:19 From Bruce Greenlees : I agree with prior comments - Please make sure chat comments get circulated when you send us the slide presentation

10:34:31 From Jeanne Hogarth : Thanks for all the work you do!  
10:35:22  
10:35:26 From Al Alvarez : Thank you for a productive session.  
10:36:10 From nancylyons : Thank you for your time and guidance today.  
10:39:15 From lindsaykennedy : Thank you very much for your informative and helpful session.  
10:39:27 From dawnenderwood : Thank you. Davey. Blessings, all.  
10:39:34 From Melanie Audette : This was great, thanks!!  
10:39:34 From Barbara Dransch : Thank you Davey for a great session.  
10:39:35 From Tom Markwood To Davey Gerhard (he | him) (privately) : Thank you so much!!  
10:39:36 From Rachel G. : Thank you!